

## For Immediate Release



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### **Proactive, Profitable, Growing Relationships with Treasury Featured at TIPSS-2's Second Annual Symposium**

TIPSS-2 (Treasury Information Processing Support Services) Second Annual Symposium held July 30, 2002, at Washington, DC's, venerable Willard Hotel reflected the increasingly productive contracting relationships between TIPSS-2 and diverse Treasury offices.

"TIPSS-2's no-fee, customer-focused contracting services are particularly well suited to the aggressive management Treasury offices are now using," says TIPSS-2 Program Manager Sara Schroerlucke. "They are pushing their Information Technology (IT) capacities to evolve and respond to highly integrated, response-sensitive and performance-focused goals. TIPSS-2's extensive flexibility and end-to-end support gives them the systematic, orchestrated integration now and in the future. Plus, we offer a continuity of customer support unmatched in the contracting field."

Technical Contract Management Director John Ely says that: "The project management support that the TIPSS Program Office provides has proven to be instrumental in assisting our customers manage an ever shrinking budget. TIPSS-2's world-class IT contractors have the ability and documented experience to integrate systems that reduce redundancy, promote information sharing and improve decision-making without having your staff stop dead in their tracks."

Office of Procurement Director Dave Grant said that it is because of this proven versatility that this year TIPSS passed the \$1 billion contracting hallmark.

Symposium speakers agreed that consolidation, integration, security, increasing automation, and using web-enabled solutions to add value to their work: Treasury's Acting Deputy Assistant Secretary for Information Systems and CIO, Mayi Canales; Internal Revenue Service's Assistant Deputy

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Commissioner, David Mader; Federal Emergency Management Agency Deputy Assistant Director, Information Technology Services Directorate and Deputy CIO, Rose Parkes; and, Treasury's Procurement Analyst, Ronne Rogin.

FEMA is interested in using TIPSS-2 contractors and support services to plan for security improvements, Parkes says. They will be promoting a proactive needs awareness and integrate funding as part of the project lifecycle. Chief among their goals is to use IT services to increasingly add value to projects and promote the development and use of e-government. More than 80 percent of users prefer going through the web, says Parkes.

Using TIPSS-2 for streamlining will not only provide enhanced systematic, managed service but pave the way to focus re-engineering programs on better business practice results. Fortifying e-government initiatives, such as strengthening IT architecture, expanding electronic tax filing, e-grants, e-training and business re-engineering, are all ways Treasury is using to support cross-agency projects, says Mayi Canales. Plans include developing this continuity of business operations to also provide the new Department of Homeland Security with secure, up-to-date information.

By concentrating on enhancing customer-centric services and support, the IRS has undergone the largest civilian transformation in history, according to Dave Mader. In order to improve customer access to the IRS, while increasing processing speed and providing greater information, the IRS can look to TIPSS-2 to provide re-engineering support as well as the new technology to reach the IRS' core goals of greater communication and better data analysis.

Performance-based contracting is now here to stay. Ronne Rogin modified that statement to say it might just as well be called performance-based budgeting – and TIPSS-2 will help. Projects that don't accomplish what they set out to do won't be funded. Performance-based contracting is an Office of Management and Budget (OMB) mandate. Contracts should be outcome focused, include specific metrics for quality assurance, and if contractors deliver less, they receive less.

Do you need more information on how you can use TIPSS-2 contracts to develop quality, profitable relationships to support your IT investments? Call Sara Schroerlucke at (202) 283-7179, or, Jim Barber at (202) 283-1355.

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Left to Right: Mayi Canales and Sara Schroerlucke



Left to Right: Dave Grant, Rose Parkes, John Ely, and Sara Schroerlucke



Left to Right: Dave Mader and Sara Schroerlucke



Left to Right: Glenda Harbin, Peggy Johnson, Cathy Williamson, Stephanie Donahue, Jim Barber, Sara Schroerlucke, and Alison Crichton



Second Annual TIPSS-2 Symposium at Willard Hotel

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